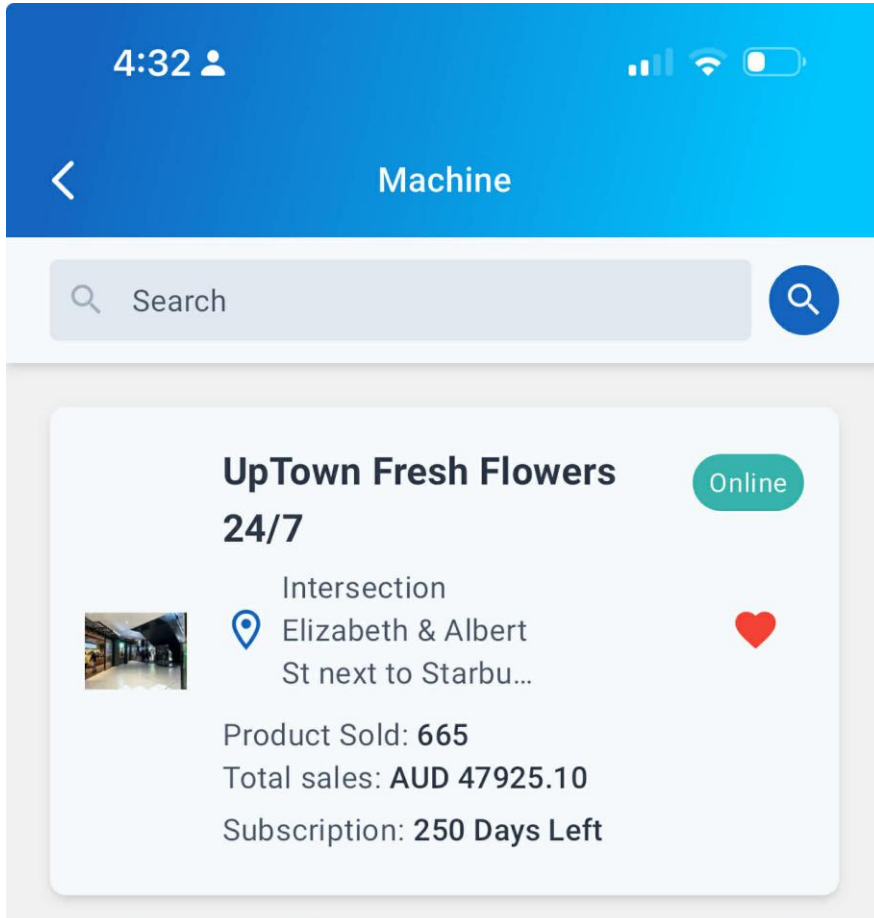


Transform your business – Innovate



Florists' businesses are under pressure

- Cost of living
- Cost of goods sold, wages and other business expenses
- COVID-19

Successful experiment – emerging digital solution

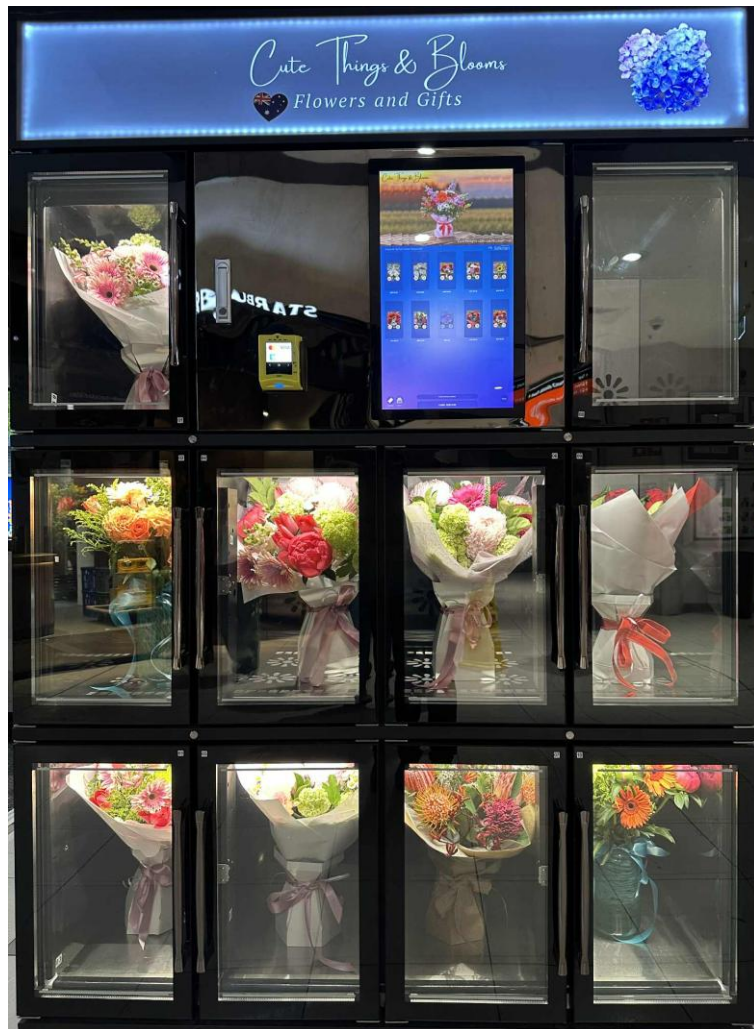
- 4 months experiment with one fresh flowers vending machine
- Expanding trading hours

Advantage

- No sales staff is required
- Machine is operational 24/7
- Extended life of flowers
- Real-time monitoring of stock and sales data
- Flexibility with space
- Low cost of placement
- Can be quickly relocated
- It attracts a new generation of customers
- Partially replacing need of delivery to customer address
- It serves as a **24/7 advertisement display**



Opportunities



- Fresh flower vending machines can be conveniently located in airports, train stations, shopping centres, and other high-traffic areas, ensuring flowers are always available when people need them most.
- We see potential for collaboration with city councils, airports, shopping centres and property owners to bring natural beauty into public areas while supporting local florists and creating safer, more welcoming spaces.
- We see potential for collaboration with hospitals. It is scientifically proved that fresh flowers can aid in recovery from illness or stress by providing positive distraction and alleviating stress and pain-related effects. Flowers help shift individuals' focus away from their difficulties, transporting them mentally to a more uplifting state and fostering a sense of hope.

Source: <https://www.sciencedaily.com/releases/2008/12/081229104700.htm>

Buy existing or order new

Option 1: Buy a machine as an established business



Option 2: Order a machine



Government supports business growth

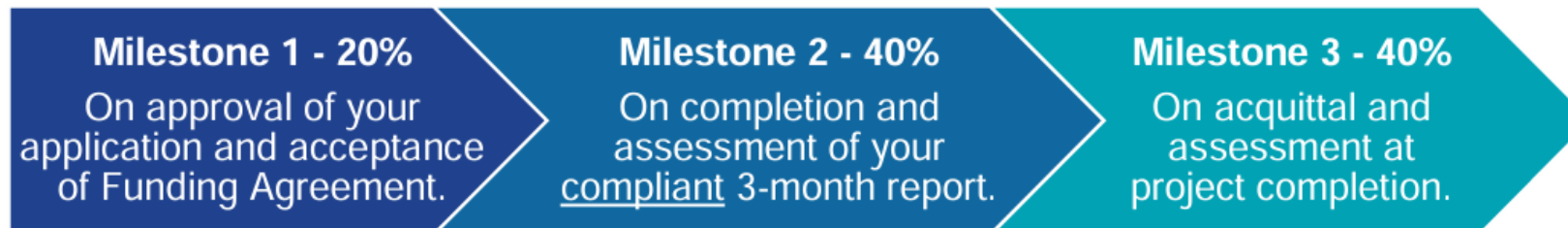
Business Growth Fund – Round 7 – Expected to be open: November–December 2025

<https://www.business.qld.gov.au/running-business/support-services/financial/grants/growth-fund>

Business Growth Fund

It provides funding for small and medium-sized high-growth businesses to buy **highly specialised equipment**, enabling them to unlock growth potential, increase production, expand their workforce, and maximise economic returns to move them into the next stage of growth.

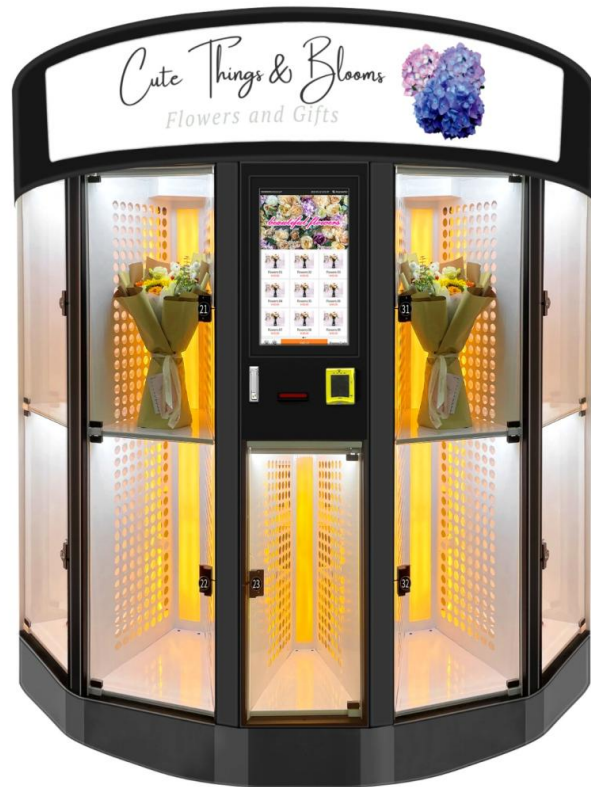
Funding ranges from \$50,000 to \$75,000 (including GST). If successful, funding is paid in 3 milestone payments.



Successful applicants must co-contribute at least 40% of the total project costs.

Order Options

Model ②



- Model: **9 lockers**, half round shape
- Available Options: **9/13/14/15/16/20/26/30 lockers**
- Material: galvanized sheet + Double-layer heated defog glass
- Overall size: **W1600xD800xH1920mm**
- Net Weight: 320kg
- With cooling and **humidifier system**
- Cooling temperature: 4-15°C adjustable
- Touch screen size: **21.5 inch**
- Peak Power: 800W
- Exterior Color: Customer choice
- Lighting Box Logo: Buyer to provide in PSD, AI, or CDR format
- Internal Light Color: white or yellow
- Payment system: Customer choice
- Network: 4G/WIFI/Ethernet
- Cost inc. turnkey installation and training: \$37,490.00 inc. GST

Order Options

Model ②



- Model: **13 lockers, half round shape**
- Available Options: **9/13/14/15/16/20/26/30 lockers**
- Material: galvanized sheet + Double-layer heated defog glass
- Overall size: **W1600xD800xH1920mm**
- Net Weight: 320kg
- With cooling and **humidifier system**
- Cooling temperature: 4-15°C adjustable
- Touch screen size: **21.5 inch**
- Peak Power: 800W
- Exterior Color: Customer choice
- Lighting Box Logo: Buyer to provide in PSD, AI, or CDR format
- Internal Light Color: white or yellow
- Payment system: Customer choice
- Network: 4G/WIFI/Ethernet

Order Options

Model ②



- Model: **14 lockers, half round shape**
- Available Options: 9/13/**14**/15/16/20/26/30 lockers
- Material: galvanized sheet + Double-layer heated defog glass
- Overall size: **W1600xD800xH1920mm**
- Net Weight: 320kg
- With cooling and **humidifier system**
- Cooling temperature: 4-15°C adjustable
- Touch screen size: **21.5 inch**
- Peak Power: 800W
- Exterior Color: Customer choice
- Lighting Box Logo: Buyer to provide in PSD, AI, or CDR format
- Internal Light Color: white or yellow
- Payment system: Customer choice
- Network: 4G/WIFI/Ethernet

Order Options

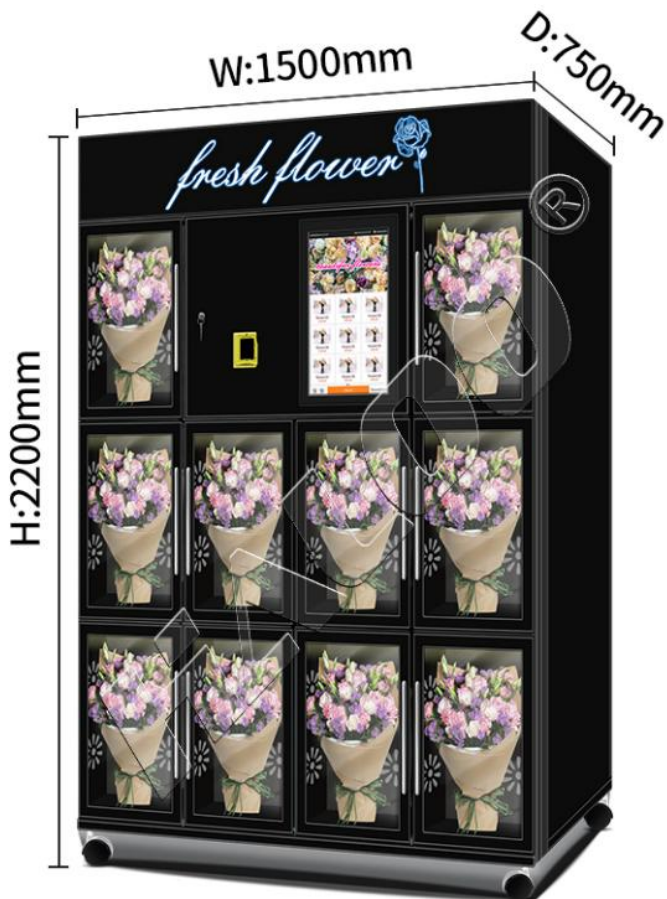
Model ②



- Model: **30 lockers**, half round shape
- Available Options: 9/13/14/15/16/20/26/**30 lockers**
- Material: galvanized sheet + Double-layer heated defog glass
- Overall size: **W1600xD800xH1920mm**
- Net Weight: 320kg
- With cooling and **humidifier system**
- Cooling temperature: 4-15°C adjustable
- Touch screen size: **21.5 inch**
- Peak Power: 800W
- Exterior Color: Customer choice
- Lighting Box Logo: Buyer to provide in PSD, AI, or CDR format
- Internal Light Color: white or yellow
- Payment system: Customer choice
- Network: 4G/WIFI/Ethernet

Order Options

Model ④



- Model: **10 lockers, squared shape**
- Material: galvanized sheet + Double-layer heated defog glass
- Option 1 size: **W1500xD750xH2200mm**
- Option 2 size: **W1870xD750xH2200mm**
- Net Weight: 280kg
- With cooling system (**without humidifier**)
- Cooling temperature: 4-25°C adjustable
- Touch screen size: **21.5 inch**
- Peak Power: 650W
- Exterior Color: Customer choice
- Lighting Box Logo: Buyer to provide in PSD, AI, or CDR format
- Internal Light Color: white
- Payment system: Customer choice
- Network: 4G/WIFI/Ethernet

Order Options

Model ⑨



- Model: **6 lockers, squared shape**
- Material: metal sheet + double layer defog door
- Overall size: **W1250xD675xH1920mm**
Note: several models with insignificant size variations
- Net Weight: 250kg
- With cooling system (**without humidifier**)
- Cooling temperature: **4-25°C** adjustable
- Touch screen size: **10.1 inch**
- Peak Power: **650W**
- Exterior Color: Customer choice
- Lighting Box Logo: Buyer to provide in PSD, AI, or CDR format
- Internal Light Color: white
- Payment system: Customer choice
- Network: 4G/WIFI/Ethernet

Payment terminals

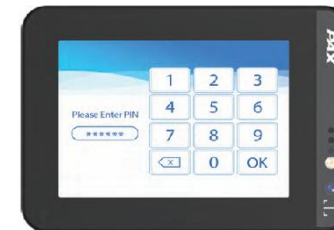
Nayax



Onyx

Compact, eye-catching, contactless payment & telemetry device

VPOS Touch Credit Card Reader
Cashless Payment Device



IM25

COMPACT
Contactless Unattended

IM30

FORMIDABLE
Smart Unattended



Common Risks and Difficulties

Buying a vending machines from overseas may look cheaper at first, but there are many hidden risks and technical challenges that can quickly turn it into a stressful and costly experience.

Be aware of:

- 1. Bank transactions (trust issue)**
- 2. Product details and clarity of communication**
- 3. Local warranty & support**
- 4. Final assembly**
- 5. Initial setup via Internet**
- 6. Cloud software configuration**
- 7. Technical manuals and software interface**
- 8. Staff training**
- 9. Repairs and troubleshooting**
- 10. Power and safety compliance**
- 11. Spare parts and maintenance**
- 12. Freight, Customs, import duties, and delivery risks**

FAQ

Q: Can we add our logo?

A: Yes, the logo customization is included in the overall contract cost. Buyer to provide design for Lighting Box in PSD, AI, or CDR format

Q: Is it possible to add advertising videos on screen?

A: Yes, 1/3 (top) of the screen is for advertising, you can add a picture or video there, 2/3 (bottom) of the screen is for item display.

Q: How can we manage the product inventory?

A: Through the cloud server, you can edit all your product information, such as the product name, price, and pictures.

Q: Can the machine be used outdoors?

A: Each machine can be used outdoors. Please ensure to select a pay terminal that is weather-resistant. Note that direct sunlight may affect the refrigerator's cooling ability and may affect flowers through the glass doors. However, you can order a canopy on top of the machine for an additional cost, if required.

FAQ

Q: Does the machine support both cash and cards?

A: We can add a cash terminal (additional cost is involved).

Q: Does your machine have warranty?

A: We provide 1 1-year warranty and lifetime technical support (additional cost is involved). If any parts stop working in the warranty period, we will provide free parts for you to change. However, we recommend obtaining and maintain appropriate insurance coverage for any loss or damage to the machine, including but not limited to damages caused by events such as vandalism, storms, fire, floods, or power surges etc.

Q: What is the lead time?

A: Indicative/expected lead time: 30 - 40 business days – factory production time for standard models, about 30 days - shipping, about 7 business days – customs clearance and local delivery.

Q: Are you able to deliver across Australia?

A: We will deliver to the Gold Coast, Brisbane, Toowoomba and Sunshine Coast (up to Noosa) areas. We are happy to assist buyer to organize transportation of the machine from Brisbane to any other destinations. We will provide up to 5 hours onsite training including the machine remote access for any destination. For destination outside Gold Coast, Brisbane, Toowoomba and Sunshine Coast area the buyer need cover the cost of travel e.g. return airfare, local transport and accommodation for 1 specialist 2 nights. Note: No travel expenses involved for Gold Coast, Brisbane, Toowoomba and Sunshine Coast (up to Noosa) areas.

The left side of the slide features a series of overlapping triangles in shades of light blue, teal, and a darker blue, creating a modern, abstract design.

Thank you !!